MANAGED MAC SERVICES FROM ALL COVERED
WHY APPLE?
CHOICE

Today’s worker is demanding. Not driven by ego. But by passion. They know what they need to get the job done and expect you to provide nothing less. Apple is a popular platform for today’s business and is the preferred choice for many professionals in the workforce.

• 52% percent of enterprise organizations let employees choose their computers.
• 49% of organizations let employees choose their mobile device.
• Giving employees the choice in their technology devices help attract and retain key talent.
• 78% of millennial employees believe access to technology they like makes them more effective.
• Employee satisfaction with Mac is 91%.

Sources:
1. October 2016 Fletcher Previn, VP of Workplace-as-a-Service, IBM.
2. Jamf survey, March of 2018. Respondents were 580 executives, managers, and IT professionals from organizations around the world.

ALL COVERED HAS YOUR APPLE NEEDS COVERED
• Apple partner since 2000
• One of the largest Apple integrators in the U.S.
• Apple Professional Services provider
• Apple Authorized Service Provider (Repair)
• Apple Authorized Value Added Reseller
• Apple Consultants Network with Apple Mobile Competency
• Highly trained and certified Senior Engineers hold numerous Apple certifications, as well as certifications with many aligned products
PAIN POINTS?
WE CAN HELP

OUR CUSTOMERS REACH OUT FOR HELP WITH ...

**Strategy:** IT has a mandate from leadership to evaluate or adopt Apple

**Usability:** Users struggle with passwords, identity management, single sign-on

**Security:** IT has interest in endpoint diversity as a security strategy or a desire to ensure their intent to deploy Mac is done securely

**Workflow:** IT is in need of modernized management workflows for macOS and iOS

**Support:** The organization has recently lost key internal knowledge on the Apple platform

Many of our customers do not have the time, resources, or mandate to add Apple management and security capabilities. They’ve asked for a simple, affordable solution to outsource the management and support of Apple devices in their environments. And we’ve listened and created Managed Mac, building on our over 20 years of deep expertise on the Apple platform.

With Managed Mac, we can handle the design, configuration, security, management, and support of your Apple platform (from level 1 to level 3), in an all-in-one, easy-to-access program.

Our engineers visit your site, document your environment, make recommendations, and lead the optimization of systems. We automate manual processes and ensure Macs are fully compliant enterprise endpoints that function optimally in your organization. The result is a better, streamlined experience for both IT stakeholders and employees.
SERVICES

Apple platform support under Managed Mac can take many forms, including:

- Fully outsourced endpoint management and security with our exclusive toolset
- End user help desk
- Expert consultative support for IT teams
- Anti-malware, boundary security, and security awareness training for users
- Complete lifecycle management options available

BENEFITS

- Unparalleled cross-platform expertise
- Combinable with our other services
- Predictable support costs
- Streamlined deployment and retirement
- Environmentally responsible asset disposition
OFFERING THE MAC HAS HELPED US ATTRACT AND RETAIN TOP TALENT, AND WHEN OUR COMPANY IS FOCUSED ON FINDING THE BEST PEOPLE, THAT MAKES ALL OF THE DIFFERENCE IN THE WORLD.”

Judy Snyder
SVP and CIO, Kelly Services

MORE GOOD REASONS

EVERY MANAGED MAC CUSTOMER HAS:

• A dedicated technical manager
• A dedicated project management website
• Tools included for email hygiene, antivirus, and remote monitoring

MANAGED MAC CAN BE CUSTOMIZED TO FIT YOUR SPECIFIC NEEDS

• End user support desk
• iOS devices such as iPhones and iPads
• Mobile device platform management
• Repair with onsite service and next business day response options with spares pool
• Dedicated configuration center
• Rapid configuration and deployment capabilities

BOTTOM LINE

With deep expertise in both Mac and PC, we can provide your business with a complete array of end-to-end solutions, no matter what your mix of platforms may be.
“OFFERING MAC IS KEY FOR ANY MODERN ENTERPRISE. AND AT SAP, IT HAS REALLY MOTIVATED OUR EMPLOYEES AND CHANGED THE PERCEPTION OF IT.”

Thomas Saueressig
Chief Information Officer, SAP

“OUR DECISION TO OFFER MAC AS A CHOICE STEMMED FROM THE BELIEF THAT EMPLOYEES WOULD BE MORE PRODUCTIVE ON THE PLATFORM THEY CHOOSE.”

Tayloe Stansbury
Executive Vice President and CTO, Intuit

“WE LET EMPLOYEES CHOOSE WHAT THEY USE AND OVERWHELMINGLY THEY CHOOSE APPLE PRODUCTS. IT ENABLES THEM TO BE MORE PRODUCTIVE, AND WORK THE WAY THAT THEY WANT TO WORK.”

Robert Alexander
CIO, Capital One
MANAGED MAC IS PART OF OUR COMPLETE MANAGED PORTFOLIO.

Contact All Covered Managed Mac Services.
Call: 866-446-1133
Email: macprosservices@allcovered.com

PARTNERSHIP.
Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives.
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- Enterprise Content Management (ECM)
- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

**IT SERVICES**
- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects
- Apple Managed Services
- Managed Voice Services
- Technology Implementation and Deployment

**TECHNOLOGY**
- Office Multifunction Business Solutions
- Commercial and Production Printers
- Industrial Printers
- Wide Format Printers
- 3D Printers
- Scanners
- Security Surveillance Systems
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services

Contact All Covered Toll-Free Nationwide at 866-446-1133 or visit www.AllCovered.com